Ref: PBPA/OMC/CPP/BPS/MM/YYYY

Date:

Ag Executive Director The Petroleum Bulk Procurement Agency Tanzania Ports Authority, One Stop Center Building 11th Floor, Sokoine Drive, Plot No 1/2 P. O. Box 2634, Dar Es Salaam, Tanzania

Dear Sir,

RE: DEMAND REQUIREMENTS FOR IMPORTATION OF PETROLEUM PRODUCTS

Please find below our Product-wise demand requirements of Petroleum Products for the Month of

OCTOBER, 2023

A.1 DAR ES SALAAM PORT SPM (GASOIL) REQUIREMENTS IN MT (PBPA/CPP/AGO/C1, C2 & C3 SPM)

| Delivery Dates | | | | | |
|----------------|---------|-------|---------|---------------|-------|
| Preference | VESSEL | Local | Transit | Transshipment | TOTAL |
| DD-DD/MM/YYYY | Cargo 1 | | | | |
| DD-DD/MM/YYYY | Cargo 2 | | | | |
| DD-DD/MM/YYYY | Cargo 3 | | | | |
| TOTAL | | | | | |

A.2 DAR ES SALAAM PORT KOJ1 & MTWARA (MOGAS & AGO) REQUIREMENTS IN MT

| Delivery Dates Preference | Cargo (Product) | Local | Transit | Transshipm ent | TOTAL |
|--------------------------------|--------------------|-------|---------|-------------------|-------|
| DD-DD/MM/YYYY | PMS C -1 | | | | |
| DD-DD/MM/YYYY | PMSC-2 | | | | |
| DD-DD/MM/YYYY (COMBI CARGO) | PMS (DSM) | | | | |
| MTWARA (ON ARRIVAL) | AGO(MTWR) | | | | |
| | PMS(MTWR) | | | | |

| DD-DD/MM/YYYY | PMS C -3 | | |
|---------------|----------|--|--|
| DD-DD/MM/YYYY | PMSC-4 | | |
| TOTAL | | | |

A.3 DAR ES SALAAM PORT KOJ 1 (JET A 1/ IK) REQUIREMENTS IN MT (PBPA/CPP/JET A1&IK/KOJ 1)

| Delivery Dates | | | Transi | | |
|----------------|--------|-------|--------|---------------|-------|
| Preference | Cargo | Local | t | Transshipment | TOTAL |
| DD-DD/MM/YYYY | Jet A1 | | | | |
| | IK | | | | |
| TOTAL | | | | | |

A.4 TANGA PORT (GASOIL, MOGAS & IK) REQUIREMENTS IN MT (PBPA/CPP/COMBI/TG1)

| Delivery Dates Preference | Cargo | Product | Local | Transit | Transshipment | TOTAL |
|------------------------------|-------|---------|-------|---------|---------------|-------|
| | | Gasoil | | | | |
| DD-DD/MM/YYYY | | Mogas | | | | |
| | Comb- | IK | | | | |
| | Cargo | TOTAL | | | | |

B. 1 DETAILS OF TRANSIT PRODUCTS CONSIGNEE

| CONSIGNEE | PRODUCT | QUANTITY (MT) | STATUS/TRANSIT |
|-----------|---------|---------------|----------------|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| TOTAL | | | |

B.2 TRANSIT STOCKS IN TANKS

| TRANSIT CONSIGNEE NAME | VESSEL NAME | PRODUCT GRADE | IMPORTED QUANTITY IN THE MONTH M-2 | HOLDING TERMINAL | UPLIFTED QUANTITY | REMAINING QUANTITY IN TANKS |
|------------------------------|----------------|------------------|---------------------------------------------|---------------------|----------------------|-----------------------------------|
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| TOTAL | | | | | | |

C.1 DAR ES SALAAM PORT PROJECTED REQUIREMENTS FOR NOVEMBER, 2023 IN MT

| | Petrol | Diesel | Jet A1 | Kerosene |
|---------|--------|--------|--------|----------|
| Local | | | | |
| Transit | | | | |
| TOTAL | | | | |

C.2 DAR ES SALAAM PORT PROJECTED REQUIREMENTS FOR DECEMBER, 2023 IN MT

| | Petrol | Diesel | Jet A1 | Kerosene |
|---------|--------|--------|--------|----------|
| Local | | | | |
| Transit | | | | |
| TOTAL | | | | |

C.3 TANGA PORT PROJECTED REQUIREMENTS FOR NOVEMBER, 2023 IN MT

| | Petrol | Diesel | Kerosene |
|---------|--------|--------|----------|
| Local | | | |
| Transit | | | |
| TOTAL | | | |

C.4 TANGA PORT PROJECTED REQUIREMENTS FOR DECEMBER, 2023 IN MT

| | Petrol | Diesel | Kerosene |
|---------|--------|--------|----------|
| Local | | | |
| Transit | | | |
| TOTAL | | | |

C.5 MTWARA PORT PROJECTED REQUIREMENTS FOR NOVEMBER, 2023 IN MT

| | Petrol | Diesel | Kerosene |
|---------|--------|--------|----------|
| Local | | | |
| Transit | | | |
| TOTAL | | | |

C.6 MTWARA PORT PROJECTED REQUIREMENTS FOR DECEMBER, 2023 IN MT

| | Petrol | Diesel | Kerosene |
|---------|--------|--------|----------|
| Local | | | |
| Transit | | | |
| TOTAL | | | |

TERMS & CONDITIONS

- 1. Minimum quantity to be ordered for each Product should be 1,000 MT for Gasoil & Mogas at KOJ1 & SPM; For JET-A1 & IK minimum quantity to be ordered is 500 MT
- 2. Total quantity submitted is binding as per Shipping and Supply Agreement between PBPA and OMC
- 3. OMCs without terminals to get written confirmation from respective hosting terminals and align their delivery date range as per the host terminal.
- 4. An OMC who is agent for a petroleum transit product shall at the time of placing order, shall submit to the Agency
 - a) The name and the contacts of the consignee of the transit product.
 - b) Contract with the consignee empowering the OMCs to place transit order on behalf of the consignee
 - c) Commitment that L/C for the transit parcel/cargoes shall be opened by the consignee of the transit cargo.
 - d) Evidence that at least 80% of the quantity imported through transit in the month (M-2) was evacuated to destination countries.
 - e) Evidence that taxes for the localized transit products has been paid.

NOTE: For the previous cargoes submit evidence to prove that payments were done by the consignees of transit cargoes.

- 5. Valid Bank Guarantee as per Shipping and Supply Agreement between PBPA and OMC
- 6. Acceptance of requirements is subject to fulfillment of contractual obligations of previous tenders based on:
 - a) Shipping and Supply Agreement between PBPA and OMC
 - b) Shipping and Supply Contract between PBPA and Supplier

- 7. PBPA reserves the right to align and or change importation schedules based on the industry need and change of circumstances.
- 8. PBPA shall not be liable for effects to individual OMCs resulting from acts taken under item 5 and 6 above

NB: By close of business **Wednesday, 09th August, 2023**. (The last day for submission of October, 2023 requirements) any OMC who will have product/products discharged on financial hold; such OMC shall not be allowed to participate in October, 2023 BPS Tenders.

DECLARATION

- 1. We acknowledge that our Preferred Delivery Dates are subject to changes with respect to the under mentioned factors and that PBPA is not bound to accept our preferences:
 - a) Number of vessels for specific product
 - b) Consolidated volumes of Jet A1 & IK shall come in one vessel
 - c) Vessels Lineup at discharge facilities and/or conditions of discharge infrastructures
 - d) Harmonized Product Allocation based on OMC's confirmation
- 2. We understand and accept that noncompliance with item four of the terms and conditions shall result into rejection of our transit orders. By submitting our requirements, we are committing ourselves that we shall adhere to all requirements which need to be fulfilled before we place our transit orders.

COMMITMENT/ ASSURANCE

- 1. We are committed to make full payment of our ordered volumes within the contractual duration
- 2. We shall be able to receive the ordered volume at the time when the same shall be imported
- 3. We shall be accountable if our operations and internal procedures cause delays in BPS operations

Thanking You

Name & Signature

